

Shipping Finance 2022

Phygital Conference Experience
in Athens and all around the world

- In-person participation of distinguished guests
- one-to-one physical and video call meetings
- parallel events, workshops and happenings



Athens, Wednesday 2 and Thursday 3 March 2022

www.slide2open.net/ShippingFinance2022

Agenda

DAY 1 – Green Balance Wednesday 2 March 2022

- 09:30 **Registration and Morning Coffee**
- 10:00 **Welcome and Introductory remarks by the Conference Organizer**
Ms Despina Travlou, Founder & Managing Director, Slide2Open Communications
- and by the Conference Moderator and Co-Chair**
Mr Angelos Roupas Pantaleon, Founder, Second Wind & Partners
- 10:10 **Opening Speech & Interview**
Mr Giannis Plakiotakis, Minister of Maritime Affairs and Insular Policy, Hellenic Republic
- Interview conducted by the Conference Moderator and Co-Chair:
Mr Angelos Roupas Pantaleon, Founder, Second Wind & Partners
- 10:25 **Keynote Speech**
Euphoria in the Shipping World! Is it for Real?
Prof. Hercules E. Haralambides, Maritime Economics & Logistics (MEL), Université Paris 1 – Pantheon Sorbonne, Dalian Maritime University (China), Conference Chair
- 10:40 **Greeting Speech & Interview**
How can we make Trade Sustainable and make it a Win-Win Equation for all Stakeholders and Society at Large?
Mr Leonidas Dimitriadis-Evgenidis, IMO Ambassador in Greece, President, Eugenides Foundation
- Interview conducted by the Conference Moderator and Co-Chair:
Mr Angelos Roupas Pantaleon, Founder, Second Wind & Partners

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10:55

Panel Discussion

360° Sustainable Development in Shipping

- Identifying Strengths, Weaknesses, Opportunities and Threats
- Being Pro-Active – Shaping the Future

Mr Sergios Arniakos, Sustainability Manager, LATSCO Marine Management Inc.

Ms Helena Athoussaki, Head of ESG, Sustainability & Climate Change, Motor Oil Group

Ms Semiramis Assimakopoulou, VP of Sales at The Signal Group

Mr Andreas Chrysostomou, Executive Director, Clean Shipping Alliance

Ms Maria Korkontzelou, Crew Manager, Seanergy Maritime Holdings Corp.

Mr Spyros Tarasis, Chief Operating Officer Bulker Fleet, Costamare Shipping Services

Session's Chair and Moderator:

Ms Katerina Stathopoulou, Executive Director, Investments & Finance Ltd,
Governor, International Propeller Club, Port of Piraeus

11:40

Keynote Speech

Sustainable Shipping: The Only Way Forward

Christopher Rodrigues CBE, Chairman, Maritime & Coastguard Agency
Chairman, Port of London Authority

11:50

Panel Discussion

ESG Assessments - How to Apply in Shipping

How to Think and Act Out-of-the-Box in an ESG Centric World

ESG Impact Assessments are performed to provide an optimal basis for more sustainable investment approaches which can contribute to viable sustainability impacts and risk-return enhancements.

Can these assessments and analyses in fact enhance the transparency of shipping's environmental sustainability and reliability/safety performance? How can we ensure that such diverse and highly specialized assets are assessed objectively and thoroughly?

Mr Martin Crawford-Brunt, Chief Executive Officer, Lookout Maritime

Mr Stavros Gyftakis, Chief Financial Officer, Seanergy Maritime Holdings Corp.

Mr Kostas Kapralos, ESG Analyst, Net Zero Analytics

Mr Michael Parker, Chairman, Global Shipping, Logistics & Offshore, Citi

Session's Chair and Moderator

Mr Alexandros Damianidis, Partner, Assets & Structured Finance Group, Watson Farley & Williams

12:30

Data Ports – Cognitive Ports of the Future

Mr Christos Gizelis, PhD, Senior Digital Transformation Analyst, IT Innovation Center, OTE Group

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- 12:35 **Keynote Speech**
**Is electrification and autonomy leading to a sustainable future?
Threat or Opportunity for owners?**
Mr George Teriakidis, Area Manager, East Mediterranean & Black Sea, Maritime, DNV
- 12:45 **Spotlight on a Market Maker**
Mr John Platsidakis, Honorary Chairman of INTERCARGO
in an engaging interview with
Mr Angelos Roupas Pantaleon, Founder, Second Wind & Partners
- 13:00 **Lunch - What's up in the Virtual Venue and Exhibition Hall?**
- 13:30 **NeuroLeadership Training:**
Why is this Feeling of Euphoria Extremely Important for your Company?
Ms Elisabeth Calbari, Neuropsychologist, Executive Trainer, Founder, Self-Balance
- 13:45 **Words of Wisdom | Part 1**
Mr Alexander C. Hadjipateras, Executive Vice President of Business Development, Dorian LPG LLC,
Director of Helios LPG Pool
conducted by
Ms Danae Bezantakou, CEO, NAVIGATOR Shipping Consultants,
Secretary General, International Propeller Club, Port of Piraeus, Concept Founder, YES FORUM
- 14:00 **Keynote Presentation**
**How can Crypto and Blockchain Assist Shipping Companies reduce their
Greenhouse Gas Emissions – The Kyoto Network Proposal**
Mr Sheraz Malik, Co-Founder of Kyoto Network & Chief Executive Office, Digitize Ltd
- 14:10 **Keynote Presentation**
The Emerging Landscape of Decarbonization Trajectories – Leveraging ESG
Mr Georgios Plevrakis, Vice President for Global Sustainability, American Bureau of Shipping (ABS)

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14:20

Panel Discussion

The Delicate Balance between Emission Reduction and Trade Growth – Challenges & Expectations

- The need for a different mindset by all stakeholders
- The role of innovative technical solutions
- A prediction: Will shipping be gradually added to the European Union's Emission Trading System (ETS) starting in 2023 and phased-in over a three-year period? How will this be implemented and enforced?

Mr Dimitrios Fafalios, Chairman, INTERCARGO, President/Director, Fafalios Shipping S.A.

Mr Konstantinos Oikonomou, CEO, Marine Tours Group of Companies

Mr Sotiris Raptis, Acting Secretary General - Director Maritime Safety and Environment, ECSA (European Community Shipowners' Associations)

Mr Panos Zachariadis, Technical Director, Atlantic Bulk Carriers Management Ltd.

Session's Chair and Moderator:

Dr George Vaggelas, Associate Professor, Department of Shipping, Trade and Transport, University of the Aegean

15:00

Making the Sky the Limit:

Nautics, Aeronautics and Astronautics – Gina meets Czarina An Engaging Conversation between a Sea Captain and a Space Captain

In the world we live in today, the study of space and the sea are inseparable. It is only advancements in space that have allowed us to monitor our seas and the ships that sail through them. And it is all this work that has led to safer seas, safer ships and even safer seafarers and goods carried.

Cpt Georgia (Gina) Darsakli, Captain Class A', Springfield Shipping Co. Panama

Ms Czarina Catalogna, Chair of AIAA (American Institute of Aeronautics and Astronautics), San José University Student Branch, Senior Student, Aerospace Engineering, San José State University

moderated by

Ms Despina Travlou, Managing Director, Slide2Open, Communications, Conference Organizer

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15:15

Panel Discussion:

Is this Shipping Cycle Different from the Previous Boom and Bust Experiences?

Mr Evan Cohen, Managing Director and Group Head Maritime Finance, CIT Group

Mr Vassilis Maroulis, Head of EMEA Shipping, Citi

Mr Nicholas Pavlidis, Head of Shipping, Bank of Cyprus

Mr Christian L. Speer, Director, Head of International Shipping, M.M.WARBURG & Co

Mr Christos Tsakonas, Global Head of Shipping, DNB BANK

Session's Chair and Moderator:

Mr Angelos Roupas Pantaleon, Founder, Second Wind & Partners

15:55

Panel Discussion

Why Here - Why Now?

Mr Kenneth Juhls, Chief Financial Officer at ZeroNorth

Mr George Kallianis, Member of the BoD, HELMEPA

Mr Christos Matsikoudis, Area Sales Manager EastMed, Wärtsilä Voyage Solutions

Mr Nikolas G. Theodorou, Chief Strategy Officer, ABC Maritime AG

Session's Chair and Moderator

Ms Danae Bezantakou, CEO, NAVIGATOR Shipping Consultants,

Secretary General, International Propeller Club, Port of Piraeus, Concept Founder, YES FORUM

16:35

Words of Wisdom | Part 2

Mr Mark O'Neil, President & CEO, Columbia Shipmanagement Ltd, President, InterManager
conducted by

Ms Gina Panayiotou, Founder & CEO, Oceans Arena, Concept Founder, Oceans Arena Stage

16:50

Presentation

Ship finance recap

Mr Konstantinos Kanellopoulos, Vice President, Alantra

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17:00

Panel Discussion

To Divest or to Invest? When not to Leave Money on the Table

Visions of the future – What strategies should be adopted? Avoiding divestment pitfalls of the past

Mr John Dragnis, Chief Executive Officer, Goldenport Group

Mr George D. Gourdomichalis, Managing Director, Phoenix Shipping & Trading S.A.

Mr Vasilis A. Papagiannopoulos, Director, Common Progress Co. Na Ltd

Mr Harry N. Vafias, Founder and CEO, Stealthgas Inc., Founder and CEO, Imperial Petroleum Inc.

Session's Chair and Moderator

Mr Angelos Roupas Pantaleon, Founder, Second Wind & Partners, Conference Co-Chair

17:40

Spotlight on the Russian Invasion of Ukraine

The Realities and the Intricacies of this Unfolding Drama

Protecting the Global Economy – Safeguarding Seagoing Trade

Mr Timothy Ash, EM Senior Sovereign Strategist, BlueBay Asset Management

in an engaging and in-depth interview with

Mr Yuri Bender, Editor-in-Chief, PWM at Financial Times

18:00

End of Day 1 – Walking through the Virtual Venue and Exhibition Hall

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Day 2 – Plenary Session – Yellow Innovation Thursday 3 March 2022

- 09:30 **Registration and Morning Coffee**
- 10:00 **Welcome and Introductory remarks by the Conference Organizer**
Ms Despina Travlou, Founder & Managing Director, Slide2Open Communications
and by the Conference Moderator and Co-Chair
Mr Angelos Roupas Pantaleon, Founder, Second Wind & Partners
- 10:05 **Keynote Speech and Interview with an Industry Maker**
Mr Esben Poulsen, ICS Chair, Executive Chairman of ENESEL PTE. LTD
conducted by
Ms Gina Panayiotou, Founder & CEO, Oceans Arena, Concept Founder, Oceans Arena Stag
- 10:15 **Fireside Talk with a Special Guest**
What Should Come First? The Carrot or The Stick?
Towards a Shared Environmental Responsibility between Governments & Business Leaders
Prof. Costas Synolakis, Member of the Academy of Athens, President of the Athens College, Professor of Civil, Environmental and Aerospace Engineering, University of Southern California
in an engaging discussion with
Mr Angelos Roupas Pantaleon, Founder, Second Wind & Partners
- 10:35 **Living in the New Cyber-Normality**
Dr Konstantinos Papapanagiotou, Senior Manager, Cyber Security Solutions, OTE Group
- 10:45 **Presentation**
From Pirate Attacks to Cyber Attacks
Ms Nadia Liapi, Director, Governance, Risk & Compliance Services, Space Hellas

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10:55

Keynote Speech

GEO, LEO and All That Jazz –

The Next Generation of Satellites as Enablers of Maritime's Digital Maturity

Mr Ben Palmer OBE, President Maritime, Inmarsat

11:05

Technology, an enabler of Digital Transformation in Shipping Industry

Ms Eirini Liadi, ICT Senior Sales Specialist OTE Group

11:10

Panel Discussion

Act with Tact and Vision –

The Key for a Holistic Transformational Development

The concept is to present the ecosystem outlook and a network of trusted industry-leading partners towards a holistic transformational approach.

Topics include

- Integrating technology solutions in tailor made approaches: use cases
- New technologies predicting failure and reducing operational expenses: data, analytics and intelligence
- Beyond just data, analytics and intelligence to unlock efficiencies and make the digital ship a reality
- Teaming up (the partners) to address industry needs in a seamless and compatible way.
- Inculcate technology and innovation culture, while respecting traditional empirical experience
- A new generation of satellites enhancing connectivity in sea and onshore -
- How can technology assist industry's vision for the future

Mr Yannis Anastasakos, General Manager, Sales & System Integration, Space Hellas

Mr Peter Broadhurst, Senior Vice President, Inmarsat

Mr Nikos Botinis, Regional Manager at Cisco Greece, Cyprus & Malta

Ms Eirini Veniami Mangos, Principal BeWise, Vice President, ICC Women Hellas

Coordinator:

Ms Eirini Liadi, ICT Senior Sales Specialist, OTE Group

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Day 2 – Parallel Session – Yellow Innovation Thursday 3 March 2022



- 12:00 **Parallel Stream**
The Seaports of the Future – Research and Innovations, Part 1
- 13:30 **Lunch - What's up in the virtual Exhibition Hall?**
- 14:00 **The Seaports of the Future – Research and Innovations, Part 2**
- 15:00 **Break**
- 15:15 **The Seaports of the Future – Research and Innovations, Part 3**
- 16:20 **End of Parallel Event**



The Seaports of the Future Research and Innovations

Bringing together all stakeholders on the seaports of the future, to present the research vision, the available solutions and to hear the concerns and the needs of the related industries.



This project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 871493



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11:50

Fireside Talk

Shipping's Responsiveness to a Radically Changing World

Dr George D. Pateras, President, Hellenic Chamber of Shipping
Deputy Chairman, Contships Management Inc.

Mr Christopher Conway, Managing Director, Global Head of Shipping & Offshore Export
& Agency Finance, Citi

Conducted by:

Ms Katerina Stathopoulou, Executive Director, Investments & Finance Ltd,
Governor, International Propeller Club, Port of Piraeus

12:10

Fireside Talk

"Flying" Green: The role of flag states for a sustainable future

Ms Andriani Vodena, Sales Executive, Representative Greece & Cyprus, UK Ship Register

Ms Gina Panayiotou, Founder & CEO, Oceans Arena, Concept Founder, Oceans Arena Stage

12:20

Panel Discussion

Myths and Truths about Maritime Hellas, the Hellenic Maritime Cluster

Mr Kostis N. Achladitis, Managing Director, GOLDEN CARGO

Mr George Sp. Alexandratos, General Manager, Apollonia Lines SA,
Vice President, Hellenic Chamber of Shipping

Ms Helen Polychronopoulou, Executive Vice President, Environmental Protection Engineering S.A.,
President, HEMEXPO

Session's Chair and Moderator

Ms Danae Bezantakou, CEO, NAVIGATOR Shipping Consultants,
Secretary General, International Propeller Club, Port of Piraeus, Concept Founder, YES FORUM

12:55

Words of Wisdom | Part 3

Mr George Margaronis, CEO, LATSCO Shipping Ltd

Mr Aristidis J. Pittas, CEO, EuroSeas Ltd & EuroDry Ltd

conducted by

Ms Katerina Stathopoulou, Executive Director, Investments & Finance Ltd,
Governor, International Propeller Club, Port of Piraeus

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- 13:20 **Words of Wisdom | Part 3**
Mr George J. Souravlas, CEO, Load Line Marine S.A.
Ms Danae Bezantakou, CEO, NAVIGATOR Shipping Consultants,
 Secretary General, International Propeller Club, Port of Piraeus, Concept Founder, YES FORUM
- 13:30 **Lunch - What's up in the virtual Venue and Exhibition Hall?**
- 14:00 **Alternative Financing: Has it Matured? Can it Maintain its Niche? What to Expect Next?**
Mr Harris Antoniou, Founder & Managing Director, Neptune Maritime Leasing Ltd
Mr George Giannakis, Managing Partner, Alantra
Mr Martin Hugger, Managing Director, Meerbaum Capital Solutions Inc.
Mr Elias Sakellis, Chief Executive Officer, Australis Maritime Limited
Mr Vasilis Theofanopoulos, Managing Director, Mount Street Hellas SAMRLC
 Session's Chair and Moderator:
Mr Angelos Roupas Pantaleon, Founder, Second Wind & Partners
- 14:40 **Fireside Talk**
Playing Hide and Seek with Crypto in Shipping
Can Crypto be a Reliable Finance Partner for Shipping?
Mr Zachary Reece, Partner and CEO, GEO Finance
Brief Introduction by Mr Reece to be followed by a discussion with
Mr Angelos Roupas Pantaleon, Partner, Second Wind & Partners
- 14:50 **Panel Discussion**
The A.M.M.I.T.E.C. Panel
Cyber Attacks: The day after
Mr Michalis Kantartzoglou, ICT Manager, Eletson Corporation
Ms Katerina Raptaki, Digital Transformation, Cyber Security and e-Governance
 specialist, Navios Group of Companies, Member of the Board of Directors, A.M.M.I.T.E.C.,
 Session's Chair
Mr Konstantinos Stais, ICT Manager, Pleiades Shipping Agents S.A.
 Panel's Moderator:
Dr Matthew Maheras, CIO, Metrostar Management Corp., Vice President of the BoD, A.M.M.I.T.E.C.

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15:30

Fireside Talk

Cyber Threats: Is Hell for Real?

The Disconnect between Procedure and Reality and how to Protect our Cyber Borders

Ms Katerina Raptaki, Digital Transformation, Cyber Security and e-Governance specialist, Navios Group of Companies, Member of the Board of Directors, A.M.M.I.T.E.C., Session's Chair
Mr Ewan Robinson, Director, Yango Satellite Communications Ltd

15:40

Words of Wisdom | Part 4

Mr Antonis Lambros, Director Centrofin S.A.

in an engaging interview with

Mr George Laios, Deputy Secretary General, Association of Banking & Finance Executives of Hellenic Shipping, Deputy CEO, Intermodal Group

15:55

Panel Discussion

Reversing the Black Swans of Disruption – Lessons Learned

The disruptions we are witnessing today in the form of blockages; port congestion; lack of goods, equipment and labor and, above all, global inflation and sky-rocketing freight rates are just a textbook case of Keynesian excess demand vis à vis an aggregate supply which kept declining for more than a year. The latter decline was manifested by factory closures in China and elsewhere, and lack of labor due to quarantines, lockdowns and home isolation. No doubt, supply will again oblige at no small measure, but supply adjustments take time, and they usually overshoot. The roller-coaster of the business cycle is all too well known, particularly in international shipping. The panelists will present their views on supply chain disruptions, particularly on port logistics.

Jan Hoffmann, Head, Trade Logistics Branch; Division on Technology and Logistics;

UNCTAD: United Nations Conference on Trade and Development (Geneva)

Paul Kent, Senior Vice President and Managing Director, Ports and Logistics,

MEG: Monument Economics Group, Arlington, VA

Prof. Kee-hung (Mike) Lai, Chair Professor of Shipping and Logistics,

Hong Kong Polytechnic University

Prof. Theo Notteboom, Professor in Maritime and Port Economics, University of Antwerp and

Shanghai Maritime University

Session's Chair and Moderator

Prof. Hercules E. Haralambides, Maritime Economics & Logistics (MEL), Université Paris 1 – Pantheon Sorbonne, Dalian Maritime University (China), Conference Chair

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16:35

Rise of the AI in the Shipping Industry

Driving Digital Transformation in an Ocean of Opportunities

The industrialization of technology is amplifying the everyday use of algorithms as well as the use of AI. Some of the outstanding benefits of AI in the shipping industry include but are not limited to, improved analytics (decision-making) automation, safety, route optimization...However, there cannot be Artificial Intelligence without Human Intelligence interaction. Digital Transformation is here, reshaping the business models through the adoption and use of digital technologies enabling and unparalleled greater value.

Dr Harris Apostolopoulos, Chief Transformation Officer (CTO), PMO Global Alliance
Member of the BoD of AIIA NPO

16:40

Panel Discussion

Deciphering Financing Appetite towards Shipping Investments

Presentation of the findings and further discussion on the Slide2Open Poll Survey

Mr John N. Cotzias, Projects & Finance at Xclusiv Shipbrokers Inc.

Mr George G. Mangos, Principal, Interunity Group

Mr Theocharis V. Terzis, Business Development Manager, Queensway Navigation Co. Ltd

Dr Konstantinos Rokkos, Chairman & CEO, TST International S.A.,
Regional Vice President, International Propeller Club of US

Session's Chair and Moderator:

Mr Angelos Roupas Pantaleon, Founder, Second Wind & Partners

17:20

Presentation

The 'cleanest fuel' for your 'liquidity voyage'

Mr Ioannis Kounas, Head of Commercial Risk South East Europe, Atradius

17:30

Fireside Talk

Financing Bunker Deals for Sustainability's Sake –

Bunkering in Times of Euphoria in Shipping, an educative conversation between:

Mr Llewellyn Bankes-Hughes, Managing Director, Petrosport Ltd

Mr Ioannis Kounas, Head of Commercial Risk South East Europe, Atradius

Mr Anthony Mollet, Chief Executive Officer at Marine Fuels Alliance

Ms Irene Notias, Managing Director/Sr. Bunker Broker,

Prime's Bunkersplus Services, Governor, International Propeller Club, Port of Piraeus

Mr John Phillips, Director, Awyr Las Ltd

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18:00

Words of Wisdom | Part 5

Ms Elpi Petraki, Operations/Chartering & Business Development Manager, ENEA MANAGEMENT INC, President, WISTA Hellas, 2nd Vice-President, Hellenic Shortsea Shipowners Association (HSSA)

Mr Vassilios Th. Terzis, Managing Director, Queensway Navigation Co. Ltd, Vice-President, Hellenic Shortsea Shipowners Association (HSSA)

conducted by

Mr Angelos Roupas Pantaleon, Founder, Second Wind & Partners

18:20

Closing Speech

Mr George A. Tsavlis, Principal, Tsavlis Salvage Group, Non-Executive Chairman, OneGlobal Broking, Greece & Cyprus

18:30

End of the Conference

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euphoria

in the Shipping World
Is it for real?

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